

Message Text

UNCLASSIFIED

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12

ACTION AF-18

INFO OCT-01 ISO-00 EB-11 COME-00 DRC-01 RSC-01 /032 W

----- 101000

R 210830Z SEP 74

FM AMEMBASSY KHARTOUM

TO AMEMBASSY NAIROBI

INFO SECSTATE WASHDC 8800

AMEMBASSY ADDIS ABABA

AMEMBASSY BLANTYRE

AMEMBASSY BUJQCBURA

AMEMBASSY DAR ES SALAAM

AMEMBASSY KIGALI

AMEMBASSY LUSAKA

AMEMBASSY MOGADISCIO

AMEMBASSY PORT LOUIS

AMEMBASSY TANANARIVE

AMEMBASSY ZANZIBAR

UNCLAS KHARTOUM 2178

STATE FOR AF/E

E.O. 11652: NA

TAGS: BEXP OCON

SUBJ: REGIONAL COMMERCIAL OFFICERS CONFERENCE, NAIROBI

REF: DAR ES SALAAM A-162 AUG 29, 1974

1. EMBASSY KHARTOUM REP TO SUBJECT CONFERENCE WILL BE ECON OFFICER FREDERICK H. GERLACH. ETA 10:45 TUESDAY, OCTOBER 22, VIA ETA-785. PLEASE MAKE HOTEL RESERVATIONS FOR THREE NIGHTS.

2. GERLACH WOULD APPRECIATE OPPORTUNITY MEET WITH NAIROBI REPS OF U.S. AGRICULTURAL AND CONSTRUCTION EQUIPMENT FIRMS, AGRO-INDUSTRIAL COMPANIES, AND BANKS (PARTICULARLY NATIONAL BANK OF CHICAGO AND CHASE MANHATTAN).

3. SUGGEST AS POSSIBLE AGENDA TOPIC "EXPORT OPPORTUNITIES ARISING FROM LONG TERM TRANSFERS OF ARAB OIL WEALTH". SUDAN (AND U.S. BUSINESS) HAS ALREADY BENEFITTED FROM INFUSION OF UNCLASSIFIED

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ARAB MONEY, AND SUSPECT OTHER EAST AFRICAN COUNTRIES WILL AS

WELL, PARTICULARLY AS ARAB FOREIGN EXCHANGE RESERVES SKYROCKET OVER NEXT FEW YEARS. DISCUSSION MAY LEAD TO IDEAS AS TO HOW EMBASSIES CAN ASSIST U.S. BUSINESSMEN IN MAXIMIZING THEIR SHARE OF RESULTANT MARKET GROWTH. CONFERENCE PARTICIPATION BY APPROPRIATE NEA ECON/COMM OFFICERS WOULD BE USEFUL IF THIS TOPIC WERE ON AGENDA.

4. FOR ADDIS: GERLACH WOULD APPRECIATE OPPORTUNITY MEET WITH LABOR ATTACH CALDWELL DURING TWO-HOUR STOPOVER ADDIS AIRPORT OCT 22.
BERLIND

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